

TENDRIL EXPLAINER VIDEO

Version 02



SCRIPT

1

As an energy service provider,

ACTION

Building enters frame.



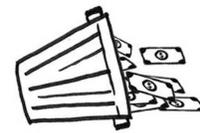
SCRIPT

2

you are wasting valuable time,
money and data

ACTION

Trash can fills with cash,
clocks and 1's and 0's.



SCRIPT

3

that could be used to create
new revenue streams.

ACTION

Trash can tips over spilling
everything inside.



SCRIPT

4

You know the power of data.

ACTION

A bicep flexes showing a rising
bar graph.



SCRIPT

5

But your focus has been on
providing a mission critical
commodity. Times are
changing.

ACTION

Building enters frame.



SCRIPT

6

Instead of sending customers
general offers for products and
services,

ACTION

Paper mailers fly from the
building to homes nearby.

WHAT IF YOU HAD AN EDGE?

SCRIPT

7

what if you had an edge?

ACTION

Typography animates.

TENDRIL™

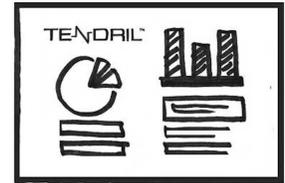
SCRIPT

8

That's where Tendril comes in.

ACTION

Reveal logo.



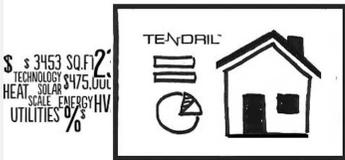
SCRIPT

9

Our Energy Services Management Platform delivers tools to address the changing needs of today's energy consumers.

ACTION

A graph with a stylized user interface appears.



SCRIPT

10

Our home simulation model collects and interprets data – including information you don't have,

ACTION

Data collects into the user interface from the left.



SCRIPT

11

like the size and

ACTION

A community of homes appears in neat order.



SCRIPT

12

age of a house or existence of energy efficient upgrades.

ACTION

Specific houses begin to raise.



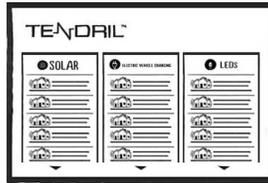
SCRIPT

13

With this data, you can target and segment your customer base to offer personalized recommendations.

ACTION

The raised houses are neatly organized into a paper highlight solar services.



SCRIPT

14

From improving traditional programs, to offering new products like solar panels, electric vehicle charging infrastructure, and LEDs...the possibilities are endless.

ACTION

The rest are organized into other service categories.



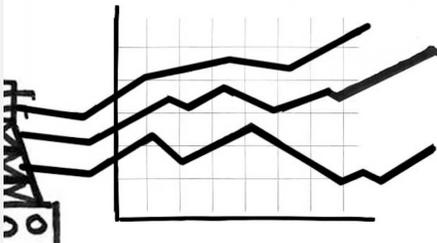
SCRIPT

15

With the Tendril ESM Platform, you will create new revenue streams,

ACTION

Lines emit from the electric tower of the building.



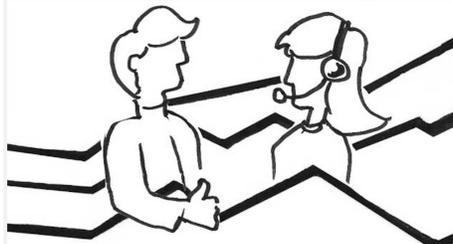
SCRIPT

16

improve existing program results,

ACTION

The lines become part of a line graph trending upwards.



SCRIPT

17

and create more engaged customers.

ACTION

The camera follows to reveal a customer speaking with support and giving a thumbs up.



SCRIPT

18

Become a true energy service provider with Tendril.

ACTION

Logo reveal.